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## **Payment Alliance International and Paces Staffing, Inc. Announce Strategic Healthcare Partnership**

*PAI PatientPAY Solution creates seamless link between Payment Processing and Healthcare Industries*

**Louisville, KY., June 17, 2011** –[Payment Alliance International \(PAI\)](#), a leader in electronic payment processing solutions and the [Electronic Transactions Association's \(ETA\)](#) 2011 "ISO of the Year", and [Paces Staffing, Inc. \(Paces\)](#), a premier legal, healthcare and general business staffing agency, have finalized a partnership that empowers Paces to integrate the **PAI PatientPAY** solution into healthcare practices all across Georgia. The partnership came as a result of the two organizations recognizing the business synergies that exist within the healthcare industry, specifically as it relates to the increased importance of cost effective, yet efficient patient payment solutions, as well as enhanced patient finance options in this tough financial environment.

Scott McFarland, senior vice president at Payment Alliance International states, "Recognizing the high cost of healthcare and the burden on patients, we have developed the **PAI PatientPAY** solution to offer physicians access to working capital and remote check deposit features, as well as an integrated debit, credit, check, and cash acceptance payment processing package. A unique aspect of our program that's compelling to physicians and patients alike is that up to four checks can be written for a single case where payments are spread over a three-month period, while the physician receives payment for the entire amount up-front." McFarland adds, "We are excited about our partnership with Paces Staffing and are pleased to have found a partner in the healthcare industry that truly shares our vision to serve and improve upon the physician and patient experience."

According to Gary Ascher, chief financial officer of Paces Staffing, Inc., "PAI's services will enable our customers to transition from their current merchant services relationship to one that improves the customer/patient experience, while reducing the costs associated with current processing to our customers." Ascher adds, "Considering PAI's no-risk policy, it only makes sense to promote this relationship to our valued clients. PAI and Paces have brought together the perfect combination – a best practices merchant solutions provider and the most respected healthcare recruiting in Atlanta since 1973."

### **About Payment Alliance International (PAI)**

Payment Alliance International is a leading provider of payment processing solutions for businesses nationwide and has been recognized as the 2011 "ISO of the Year" by the Electronic Transactions Association (ETA). We provide credit/debit card acceptance and processing services, check processing, ATM network management and business information services, all designed to maximize customer success and make business easy. Payment Alliance International is based in Louisville, Ky., with offices in West Palm Beach, Fl., Jackson, Miss. and Billings, Mont. For more information, please visit [www.GoPAI.com](http://www.GoPAI.com).

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**About Paces Staffing, Inc.**

Paces Staffing, Inc. has been Atlanta's premier legal, healthcare and general business staffing agency since 1973. Paces is dedicated to helping medical practices, legal firms and general business clients recruit and retain the highest level of employees, and strive to gain a complete understanding of their clients needs to insure the highest retainment rate possible. Over the course of our thirty-eight year history, we have consistently delivered innovative offerings for our valued clients. "We listen to our customers, and deliver on our promise of matching the best candidates with the best opportunities to insure a long-term win for both sides," states Leigh Cosby-Recruiting Manager, Healthcare Division. For more information, please visit [www.pacesstaffing.com](http://www.pacesstaffing.com).

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